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Streamlining **Contract Management** for a **Global Energy Company**

Client **Overview**

The client is a prominent global energy company involved in the management and operation of extensive networks of refineries and terminals. With a complex structure of multiple entities and plants, the client is dedicated to maintaining high standards of operational efficiency and regulatory compliance. Their operations span numerous geographical locations, requiring a robust and integrated contract management system.

Problem Statement

The client faced significant challenges in managing contracts due to the fragmented and inefficient nature of their existing systems. The key issues included:

- **Post-Merger IT Consolidation:** Following strategic mergers, the client needed to consolidate multiple IT infrastructures to ensure smooth operations of extensive data, applications, and services.
- **Documentation and Communication Demands:** The complexity of managing numerous contracts required significant documentation and communication efforts to oversee broad operations.
- **Employee Coordination:** The multiplicity of IT infrastructures introduced hurdles in employee coordination, affecting productivity and resource management.
- **Regulatory Compliance:** Ensuring that all contracts complied with legal and regulatory standards was a constant challenge, necessitating a centralized approach.

Solution

MOURI Tech leveraged its extensive expertise in the oil and gas industry and procurement processes to provide a comprehensive solution that addressed the client's challenges and streamlined their contract management process:

1. Unified Contract Management System:

- Implemented a centralized contract management system using Ariba integrated with SAP S4 to consolidate IT infrastructures and ensure seamless data flow.
- Created contract workspaces that unified multiple contract entities, enabling efficient management of contracts across different geographies and plants.

2. Automated Documentation and Workflow:

- Developed automated workflows to handle contract generation, negotiation, and amendment processes, reducing manual effort and minimizing errors.
- Utilized custom templates and automated data entry to streamline documentation and ensure consistency.

3. Enhanced Communication and Coordination:

- Implemented a comprehensive task management system within Ariba to facilitate better communication and coordination among employees involved in contract management.
- Established a single interface for contract administrators to monitor and act on contract requests efficiently.

4. Regulatory Compliance and Security:

- Integrated advanced security measures and compliance checks within the contract management system to ensure all contracts adhered to regulatory standards.
- Developed a contract matrix to filter and apply the appropriate contract types and material groups, ensuring compliance with organizational policies.

5. Scalability and Flexibility:

- Leveraged a multi-tenant architecture and microservices-based platform to provide scalability and flexibility, supporting the client's growth and adaptation to future needs.

Business Outcomes:

Through MOURI Tech's tailored and strategic approach, the client successfully addressed their contract management challenges, resulting in enhanced operational efficiency, improved productivity, and a robust foundation for future growth.

- **Streamlined IT Service Delivery:** The unified contract management system enabled seamless global IT service delivery support and enhanced security operations.
- **Improved Operational Efficiency:** Automated workflows and streamlined processes significantly reduced manual effort and time, enhancing overall productivity.
- **Enhanced Communication and Collaboration:** The elimination of technological obstacles fostered greater communication and collaboration across the organization.
- **Scalability and Growth:** The unified platform enhanced scalability, allowing for the expansion of business operations with a five-year growth strategy.
- **Simplified User Experience:** Users could seamlessly navigate diverse contract management resources with a single login, improving ease of use.
- **Optimized End-User Experience:** The end-user experience and client satisfaction were optimized through on-time project delivery.
- **Regulatory Compliance:** The integrated system ensured full compliance with legal and regulatory standards, safeguarding the organization's operations.

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